

JOB TITLE:	New Business Manager
LOCATION:	Central London
SALARY:	Up to £30-£40k plus targeted bonus
AGENCY TYPE:	Film Consultancy
START DATE:	ASAP
CODE:	BLOS/EW

FULL DESCRIPTION:

Based in trendy Clerkenwell, this market leading film consultancy is looking for a senior new business professional to champion its sales function. With clients that span a wide variety of sectors, and include brands such as Sony, M&S through to the National Grid this business has a staple base of clients to lever for effective business growth.

The role covers the full new business remit. The key areas of focus include prospecting to a cold and warm audience, the generation of highly qualified meetings and the subsequent preparation for and attendance of these meetings with the ultimate responsibility of closing business deals. It's an autonomous role requiring stamina, resilience and a natural hunger to succeed. So while demanding you will always have the full support of the wider director team and work in an egalitarian environment where success is rewarded.

Commencing with a thorough training and induction period, this is a superb opportunity for a commercially savvy and experienced new business professional with a passion for and experience of working in the corporate film sector to champion the future growth of this business. It goes without saying that you will need to be a first-class communicator in writing, on the phone, and of course face to face. Comprehensive market information, database tools and training support will be provided for the successful candidate.

This is an exciting and unusual opportunity to work within a consultative and strategically led film specialist while being genuinely responsible for growing this business.

To apply for this role please email calli.simon@timetobloom.co.uk quoting the job code 'BLOS/EW'. Please be sure to include a detailed covering letter that clearly explains why this position is of interest and draws attention to your relevant skills and experience.