

JOB TITLE:	Business Development Executive
LOCATION:	High Wycombe (Bucks)
SALARY:	£22,000 to £25,000 + Commission & Benefits
AGENCY TYPE:	Market access consultancy
START DATE:	ASAP
CODE:	BLOS/UP

FULL DESCRIPTION:

In leafy High Wycombe (Bucks) this cutting edge and extremely successful market access consultancy is looking to take on a business development executive. With niche experience in the pharmaceutical and healthcare industries and positioned as the leading experts in their field this is a superb opportunity for an extremely driven, energetic and professional individual with a penchant for being in a commercial / sales driven role.

Working closely with the consultant team, you will have unusual access to a wide bank of experienced and knowledgeable professionals allowing you to develop a thorough understanding of how medical products are taken to market. Charged with a phone-based role, the key responsibility is to build rapport with key decision makers and ultimately set up well-qualified meeting opportunities for the wider team to attend and close. If you have a passion for sales, marketing and the healthcare / pharmaceutical sector - this opportunity could be an excellent consideration for the next stage of your career.

This position commences with an intensive training and development period, and as such you will be armed with and trained to use all the tools you require to do the job effectively. Working for a company that puts great emphasis on personal development, we are looking for someone who understands the importance of being able to knuckle down and get the job done in an extremely intelligent and strategic way.

You will be well educated in a marketing, business or healthcare field. Blossom looks for confident, articulate and determined individuals and expects this to shine through at all stages of your application. You will be someone who is passionate about writing, extremely confident on the phone and possess' a natural ability to build strong interpersonal relationships. Finally, you must be highly structured and organised, independent and possess an enquiring mind, with excellent attention to detail.

Comprehensive market information, database tools and training support will be provided for the successful candidate.

To apply for this role please email calli.simon@timetobloom.co.uk quoting the job code 'BLOS/UP'. Please be sure to include a detailed covering letter that clearly explains why this position is of interest and draws attention to your relevant skills and experience.