

JOB TITLE:	Business Development Executive - Rainmaker Consulting Ltd
LOCATION:	Clerkenwell
SALARY:	£21,000 - £23,000
AGENCY TYPE:	Sister Company to Blossom
START DATE:	ASAP
CODE:	RM/EXEC

## FULL DESCRIPTION:

Due to recent growth, a graduate position has become available at Blossom's sister company Rainmaker.

You should be bright, energetic, and a highly effective communicator. Experience in sales and marketing is beneficial but not essential, as is a second language.

The role encompasses day-to-day proactive and reactive prospecting, both on the phone and in writing, on behalf of up to 4 clients. You will have responsibility for maintaining your client database, and will be involved in preparation for client meetings, as well as liaising with the client alongside the account director. You will also be required to monitor marketing and trade publications for relevant leads on behalf of each of your clients.

The successful candidate should be motivated and self-starting with a positive outlook, mature attitude and solid work ethic. Lateral thinking is also a fundamental attribute.

You will receive excellent ongoing training in sales and marketing and Rainmaker offers excellent prospects for high calibre candidates.

*To apply for this role please email [calli.simon@timetobloom.co.uk](mailto:calli.simon@timetobloom.co.uk) quoting the job code 'RM/EXEC'. Please be sure to include a detailed covering letter that clearly explains why this position is of interest and draws attention to your relevant skills and experience.*